



HOSPITALITY AGENDA - DAY 1



**HOSPITALITY
& RESIDENCES**



09:00-11:05 MAIN PLENARY SESSIONS

11:10 (40MIN) NETWORKING BREAK

11:45 (10min) **PRESENTATION:** A look at hotel numbers & performance & visitors & more across Southern, Western and East Africa.

PRESENTED BY: HTI Consulting

11:55 (40min) **LIFESTYLE, LEISURE & LUXURY IN AFRICA: WHY IS IT SO APPEALING & RESILIENT?**

MODERATED BY: Jan Snyman, Director, CBRE Excellerate

PANELISTS:

Matt Biden

CEO, The Royal Portfolio

Jean-Baptiste Recher

Regional VP Development
Luxury Brands, Accor

Mike Vroom

Chief Operating Officer, Newmark Hotels

Wesam Okasha

Managing Director & Board Member,
TUI BLU Hotels LLC

12:35 (40min) **THE OPPORTUNITIES AND RISE OF AIRPORT BRANDED HOTELS:** Location, deal structures, partnerships, performance, dynamics & more in Africa

MODERATOR: Allan Wantenaar, Vice President - Advisory Services, HTI Consulting

PANELISTS:

Vivek Mathur

Managing Director, SARV Management LLC

Mark Boyd

CEO, APERTURE Properties

Bani Haddad

Managing Director, Aleph Hospitality

Daniel Trappler

Senior Director Development, Radisson Hotel Group

Gadwel Musyoka

Founder & CEO, Bakyson Enterprises Limited

13:15 (60MIN) LUNCH



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14:15 (80min)

LOOK A 3 HOTEL DEALS IN AFRICA: Resorts, city and emerging assets: Why, how, funding & more

MC / Convenor: Andrew MchLachlan, Founder, Develop Hotels inc.

DEAL 1: RESORT & LIFESTYLE

Fabio Nava

Director Capital Markets, CBRE Excellerate

Martin Brage

Managing Director, Curzon Holdings, (Mauritius) Ltd

DEAL 2: APART HOTELS

Rael Phillips

CEO, Totalstay

Hugo Venter

Executive Director, 12 Cape

DEAL 3: KASADA'S CAPE TOWN DEALS

Reinhard Winsauer

Senior Transactor, RMB

Ram Lokan

Principal-Investments, Kasada

Wayne Troughton,

CEO, HTI Consulting

15:35 (15MIN)

AFRICA & BEYOND: The role of F&B in creating sustainable communities for Mixed-Use & Leisure real estate success

PRESENTED BY: Cheryl Shephard, Partner, TGP International

15:50 (45min)

PRESENTATION: Upcoming trends in the short-term rental industry

PRESENTED BY: Eleni Georgopoulou, CEO & Founder, YourHost

PANEL DISCUSSION: NEW PROJECTS & MAKING THE NUMBERS WORK: Residences, Mixed use and the value of short-term rentals

MODERATED BY: Fiona Crow, VP, Hotels and Hospitality JLL

PANELISTS:

Eleni Georgopoulou

CEO & Founder, YourHost

Richard Marshall

Director, Nox Cape Town

Jacques van Embden

CEO, Blok

Richard von Kalmer

Partner, Senga Bay Capital

15:35 - 17:20

MAIN PLENARY SESSIONS

16:35 (10min)

CLOSING REMARKS

NETWORKING DINNER API AWARDS