

## 18 - 19 SEPTEMBER 2025 THE WESTIN | CAPE TOWN

### **API SUMMIT 2025**

- QUICK FACTS
- ✓ VENUE: THE WESTIN, CAPE TOWN, ZA
- **✓ DATE: 18 & 19 SEPTEMBER**
- √ 600 + Delegates | 30 + COUNTRIES
- ✓ API AWARDS & IFC EDGE DINNER: 18 SEPTEMBER 2025
- ✓ API SUMMIT COCKTAILS: 19 SEPTEMBER 2025
- ✓ API HOSPITALITY & RESIDENCES: 18 SEPTEMBER 2025
- ✓ API PROPTECH FORUM: 19 SEPTEMBER 2025



AFRICA PROPERTY INVESTMENT SUMMIT

### **SPONSORHIP 2025**

FOR SPONSORSHIP OPPORTUNITIES/QUERIES CONTACT MURRAY:

MUDDAY@ADIEVENTS.COM





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**INDUSTRY SPONSORS** 





























### 2024 SPONSORS



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WHERE AFRICA'S
LEADING REAL
ESTATE PLAYERS
MEET





### **SUMMARY OF 2024**

The 15th annual Africa Property Investment (API) Summit took place in Cape Town for the first time at the Westin Hotel, Cape Town on 19 & 20 September 2024.

The event included 531+ attendees from 200+ companies, 30+ industries and 20+ nations. The Summit provided an opportunity to connect and establish networks that will leave a lasting development legacy in Africa in hospitality and Proptech.

This year's API Summit served as a platform for over **120 speakers and over 40 sponsors** and partners. This forum included the API Hospitality and API Proptech Forums and the Zimbabwe Investor Sessions. The API Summit included two competitions, the 2024 API Awards and the 2024 Proptech startup competition. Both competitions had multiple applicants with outstanding candidates entering and celebrated over the event.

The event ended with rooftop cocktail party, which allowed attendees to continue networking informally. Our success is attributed to our collaboration and contributions of our sponsors. An overview of the key marketing campaigns, marketing deliverables and key stats have been summarised in the slides to follow.

# **KEY STATS**INDUSTRIES IN ATTENDANCE

- Real Estate Investment & Development
- Proptech
- Finance & Banking
- Consulting & Advisory
- Other
- Architects
- Hoteliers
- Retail
  - Government





### WHY API SUMMIT 2025?

The 15th annual API Summit is a platform for Africa's most influential investors and developers to connect.

Our platform provides unique insights to investing and developing across the African Continent.

Attending the API Summit provides insights on trends in the tradition RE sector, the fast growing Proptech scene, as well as a deep dive into the hospitality sector across the continent.

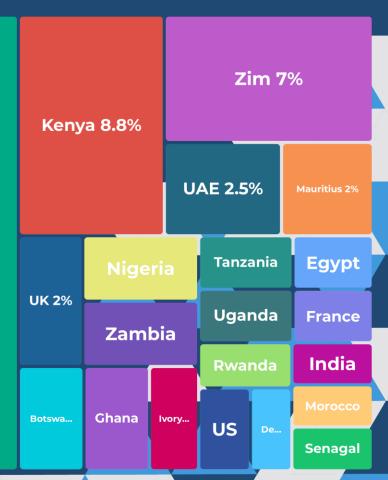
Meet the funds, debt funders, pension players and professional services unlocking opportunity in Africa.

#### WHAT YOU NEED TO KNOW:

- 600 Delegates
- 240+ Companies
- 30 + Countries
- 120 + Speakers
- Awards | Cocktails & Site Tours

# WHERE DO OUR ATTENDEES COME FROM





# 2024 API AWARDS

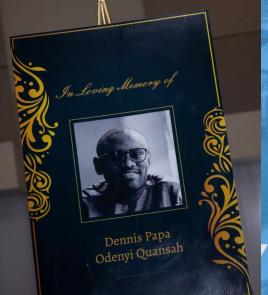


The 8th annual API Awards were open to developers, professional teams, consultants, suppliers and property owners involved in the African real estate industry.

The awards included over 240 entries & nominations, with 111 finalists and 20 winners. To ensure impartiality and objectivity, the awards were judged by a panel of 6 industry experts.









## 2024 API AWARD WINNERS



DEVELOPMENT CATEGORY	PERSONNEL CATEGORY	SERVICE, TECHNOLOGY, & INNOVATION CATEGORY
Best Retail Development Award	Woman in Real Estate Award	Best Africa Real Estate Bank of the Year Award
- Highland Park Phase 2, Terrace Africa	- Stella Mutai, HFC Bank	- Standard Bank
Best Commercial Office Development Award	Dealmakers of the Year	Best Property Service Group of the Year Award
- Stanbic IBTC Head Office, Profica	- Peter Clark & Matthew Marshall, REdimension Capital	- HTI Consulting
Best High-end Residential Development Award	Young Property Person of the Year Award	Most Innovative Real Estate Company Award
- Mont Choisy La Reserve Phase 3, Mont Choisy	- Mikayla Benkenstein, Hodari Africa	- JLL Foundation
Best Hotel Development Award	Top Africa Real Estate CEO of the Year Award	Co-working Operator Award
- Radisson Safari Hotel Hoedspruit, Radisson Blu	- Edward Kirathe – Acorn Holdings Africa	- Kofisi Africa
Best Affordable Housing Development Award		Best Transaction of the Year
- Inkanyezi Village, Alley Roads		- Nedbank Sentinel (OAS)
Industrial, Logistics and Alternative Assets		Short Term Residential Operator Award (more than 5
(Data Centres, Healthcare & Education) Award		units)
- JNB11 Data Centre		- Trianum Hospitality
Best Interiors Award (Hotel & Workplace)		
- JLL Tétris Showroom, JLL		
Best Mixed-use Development Award		
- Eneo at Tatu Central		
Best Refurbishment Award		
- New Boston Centre, Bronn at Boston		

## 2024 PROPTECH START-UP WINNER

# AFRICA PR PTECH FORUM

API Events partnered with Burstone for the 2024 Proptech Start-up competition. Start-ups were given the opportunity to showcase business ideas that might revolutionise the African real estate sector.

Six finalists were selected from a total of 14 entries submitted. Each finalist got an opportunity to pitch their idea Shark Tank Style, to a panel of judges.

In the end, Aileen Rodel of REC-TEC Solutions (South Africa) walked away with a \$2 800 prize







### ATTENDING COMPANIES FROM #APISUMMIT2024





CBRE EXCELLERATE































































mantis























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**RECONNECT AT #API2025** 

# WHY IT PAYS TO SPONSOR AFRICA'S MOST INFLUENTIAL PROPERTY EVENT



POSITION YOUR BRAND & LEADERSHIP VISIBILITY BUILD BUSINESS RELATIONSHIPS LEAD GENERATION **CONVERT & CLOSE DEALS FASTER ACCESS TO 500+ AFRICAN DECISION MAKERS** SHOWCASE SERVICES



### **PUBLIC RELATIONS INSIGHT**

API Events' public relations strategy was extensive and multilayered, with the use of local, regional and global PR agencies and content specialists. Our Primary agencies were DMIX and APO, along with paid industry media partners such as Asset Magazine, Property Flash and Property Wheel, African Decisions and AH Reports.

The total PR spend amounted to USD 30,269,100, covering campaigns for the awards, the summit, hospitality sessions, and the Proptech forum. Between June 21 and September 20, these efforts generated over 313 947 impressions across various websites and social media platforms. Key media outlets, including CNBC Africa, Zawya.com, Socialnews.xyz, Vox Africa, and African Business, were among the most influential channels to feature the release.

Attendees and sponsors also contributed by sharing posts leading up to the event, which assisted in building traction, especially posts related to the API Awards and the Proptech Competition.

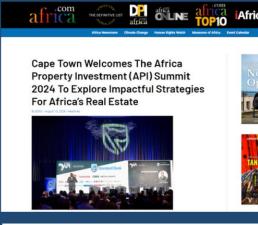
Examples of the articles and social media post can be seen in the pages to follow.

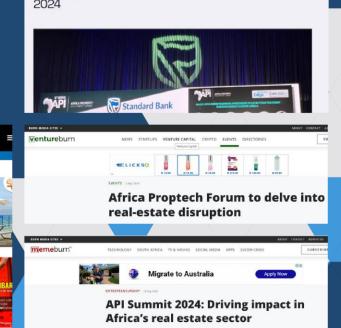


### **PUBLIC RELATIONS: EXAMPLES**









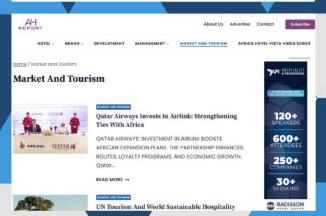
SERRARI

Cape Town Welcomes The Africa Property Investment (API) Summit











### **SOCIAL MEDIA: EXAMPLES**





19 & 20 SEPTEMBER 2024 CAPE TOWN | THE WESTIN

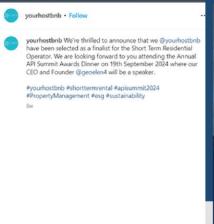
WWW.APISUMMIT.CO.ZA





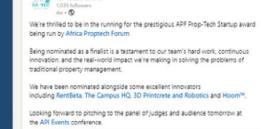






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RE-TECSolutions



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competition, sponsored by Burstone:







#WeAreTKDS #apisummit2024 #builtenvironment #archilovers #architecture #engineering #projectmanagement #quantitysurveyor \_kedii\_ All the best guys \*\* nokwa1848 Good day aren't you hiring for your office admin or

wearetkds We are proud and excited to be part of these

our amazing clients for trusting us to design work for them

prestigious awards. We would like to dedicate this nomination to

worthy of an award nomination. Recognition of excellence. Thank

Customer services?



Liked by 01\_miss.lee and others





. Best Interiors (Hotel & Workplace). Best Refurbishment.



**SPEAKER** 

**FOUNDER & CEO** 

**#APISUMMIT** 

**YourHost** 



#### **EMAIL EXAMPLES:**

### IN TOTAL, API EVENTS SENT 10 EMAILS TO 13878 RECIPIENTS.



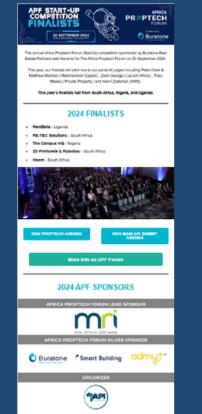
Africa Hotel Report - Your Daily Source for the Latest Hospitality News across Africa In case you missed it, here's a weekly roundup of the most recent news and developments.







Simply Smarter Parking









Time: 9 am - 3 pm | Potowed by a networking function Price: \$150 or FREE for API Summit Delegates Limited to 120 focused Attendees

2024 SPONSORS B PARTNERS







## **CONTACT API EVENTS**

Sponsorship
Murray@apievents.com
+ 27 71 890 77 39 | + 27 11 250 2260
www.apisummit.co.za | www.apievents.com